




# Vacancy: Account Manager at BarTrack

-  **Location:** Amstelveen
-  **Employment:** Fulltime or Parttime
-  **Experience:** Medior / Senior

## About BarTrack






BarTrack is a tech startup with a clear mission: making inventory ordering and management simpler and more efficient. We've developed a platform that enables businesses to seamlessly track and reorder their stock while allowing wholesalers to easily serve their customers.

Our solution is versatile and can be applied across various industries, with ambitions to expand internationally. Our team is a dynamic mix of experienced professionals and young talents, all working with an entrepreneurial mindset to drive BarTrack's growth. We are hands-on, flexible, and always looking for smart solutions to support our customers in the best possible way.







Want to know more about our team? Check out the team page: <https://www.bartrack.com/nl/team>

## What will you be doing?






As an Account Manager at BarTrack, you play a key role in driving our growth. You are the face of our company for both existing and new customers, building strong relationships and understanding their needs. You proactively think along with them, offering solutions that seamlessly integrate with their processes. At this stage of our company, you'll have plenty of freedom and responsibility to make a real impact. Your insights and initiatives will directly contribute to our commercial expansion, making this a dynamic and rewarding opportunity.

-  You manage and optimize existing customer relationships.
-  You generate new business by actively seeking out new clients.
-  You advise customers on the best solutions within our platform.
-  You identify market trends and translate them into opportunities for BarTrack.
-  You work closely with our team to turn customer feedback into product improvements.

## What do we expect from you?

-  You have a commercial mindset and a customer-oriented attitude.
-  Minimum of 2 years' experience in account management or sales, preferably in a SaaS or vendor environment.
-  You are proactive and enjoy working in a small, dynamic team.
-  Excellent communication skills and persuasiveness.
-  Affinity with technology and digital solutions and familiarity with the world of wholesalers and suppliers.
-  You feel comfortable in an entrepreneurial environment where you can help build the company's growth.

## What do we offer?

-  Work in an ambitious team of experienced professionals and young talents.
-  The opportunity to contribute to the building and growth of an innovative company.
-  A competitive salary with good benefits.
-  A challenging role with a lot of freedom and responsibility.
-  A nice working environment where we invest in good team dynamics and cooperation.

Does this sound like the perfect opportunity for you? **Apply now!** Send your resume with a short clarification to [Joelle.hable@bartrack.com](mailto:Joelle.hable@bartrack.com) and who knows, maybe we will have a cup of coffee together soon to get acquainted.

 **BarTrack – Together we are building the future of inventory management!** 